

Message Text

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ORIGIN AF-06

INFO OCT-01 ISO-00 EB-07 /014 R

DRAFTED BY AF/W:GHMITCHELL/MPH

APPROVED BY AF/W:JKBISHOP

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P 102235Z JUL 75

FM SECSTATE WASHDC

TO AMCONSUL KADUNA PRIORITY

UNCLAS STATE 162674

E.O. 11652: N/A

TAGS: BEXP, BTRA, NI

SUBJECT: HASTINGS IRRIGATION PIPE COMPANY

REF: KADUNA 392, 407, 415

1. MESSAGE CONTAINED KADUNA 392 PASSED TO BRASCH'S OFFICE JUNE 24. PRESUMED BRASCH WOULD REPLY DIRECTLY. REGRET DELAY RESPONDING TO KADUNA 407.

2. TELEPHONED BRASCH UPON RECEIPT KADUNA 415 AND ELICITED FOLLOWING ACCOUNT: BRASCH TRAVELED TO AFRICA IN MAY AS PLANNED, VISITING KENYA, ZAMBIA AND FINALLY NIGERIA. FELL ILL IN LAGOS AND, UNABLE COMMUNICATE WITH KADUNA, RETURNED TO U.S., WHERE HE WAS HOSPITALIZED. JUST RETURNED TO WORK JULY 8.

3. BRASCH ASKED THAT DEPARTMENT CONVEY DEEP AND SINCERE PERSONAL APOLOGIES FOR FAILURE TO APPEAR IN KADUNA AND TO COMMUNICATE REASON FOR FAILURE. BRASCH'S RECENT LETTER TO FORMER P.O. TRAIL PERHAPS NOT YET RECEIVED. FIRM IS FULLY SERIOUS ABOUT GOING AHEAD WITH NIGERIAN PROJECT, BUT WOULD PREFER THAT RESPONSIBLE NIGERIAN OFFICIAL COME TO U.S. TO INSPECT PLANT AND INVESTIGATE POSSIBLE TRAINING PROGRAMS. FIRM WOULD BE WILLING PAY PORTION OF AIR FARE (FYI - ABOUT UNCLASSIFIED

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DOLS 500), AS INDICATION OF GOOD FAITH.

4. BRASCH WOULD LIKE VERY MUCH TO GET BACK TO NEGOTIATING STATUS. FIRM CLAIMS TO UNDERSTAND NIGERIAN POTENTIAL AND BELIEVES ITS PRODUCT IS WHAT NIDB NEEDS. BRASCH PRESENT-

LY UNABLE TRAVEL, HOWEVER.

5. BRASCH HAS CABLED ADAMU COMMERCIALY, AND HOPES CONSULATE WILL RECONFIRM TO NIDB CONTINUED SERIOUS INTEREST CONVEYED BY THIS MESSAGE.

INGERSOLL

UNCLASSIFIED

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